

Trends on the Market for Force

Ulrich Petersohn

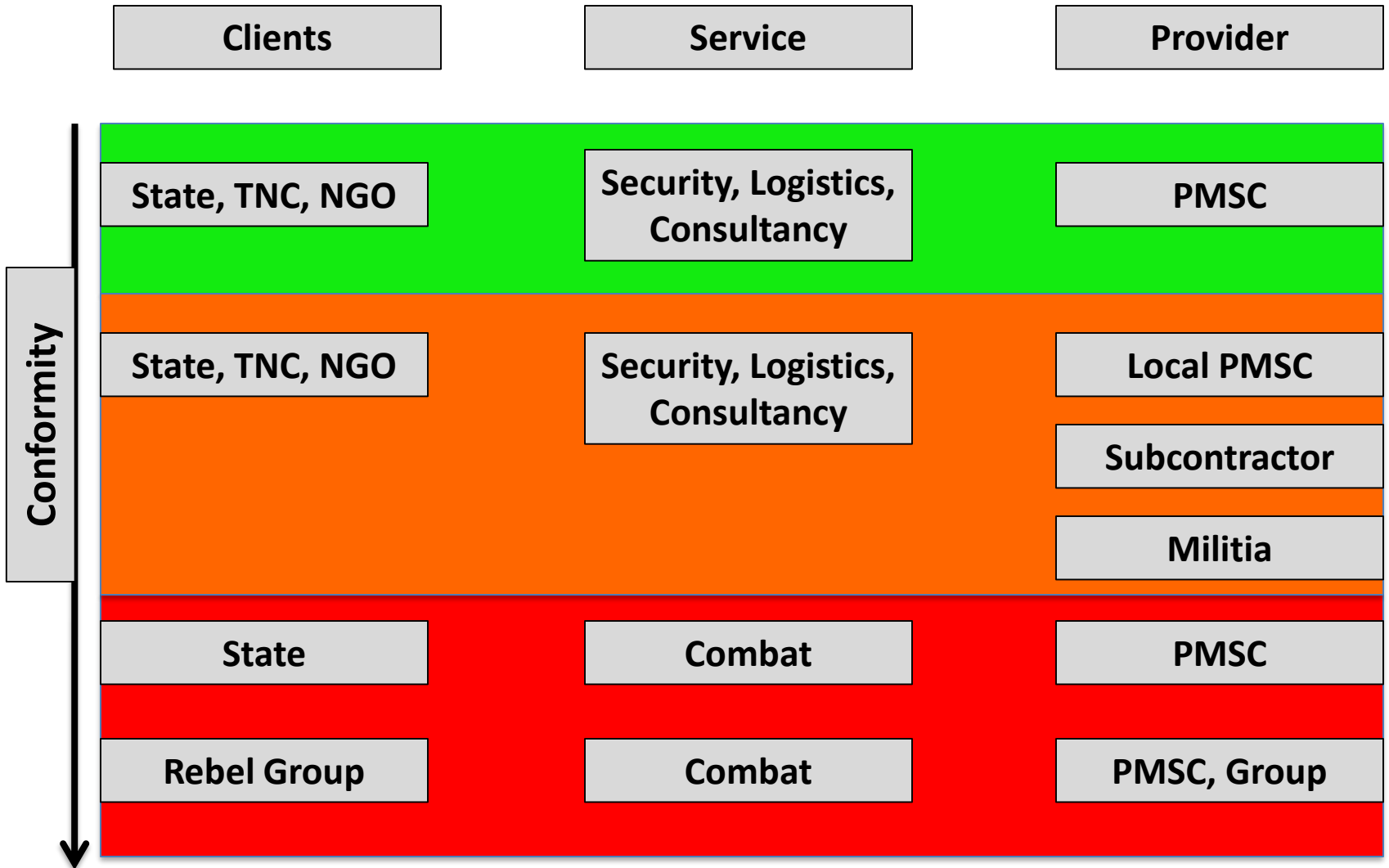
University of Liverpool

Geneva, September 2, 2019

Overview

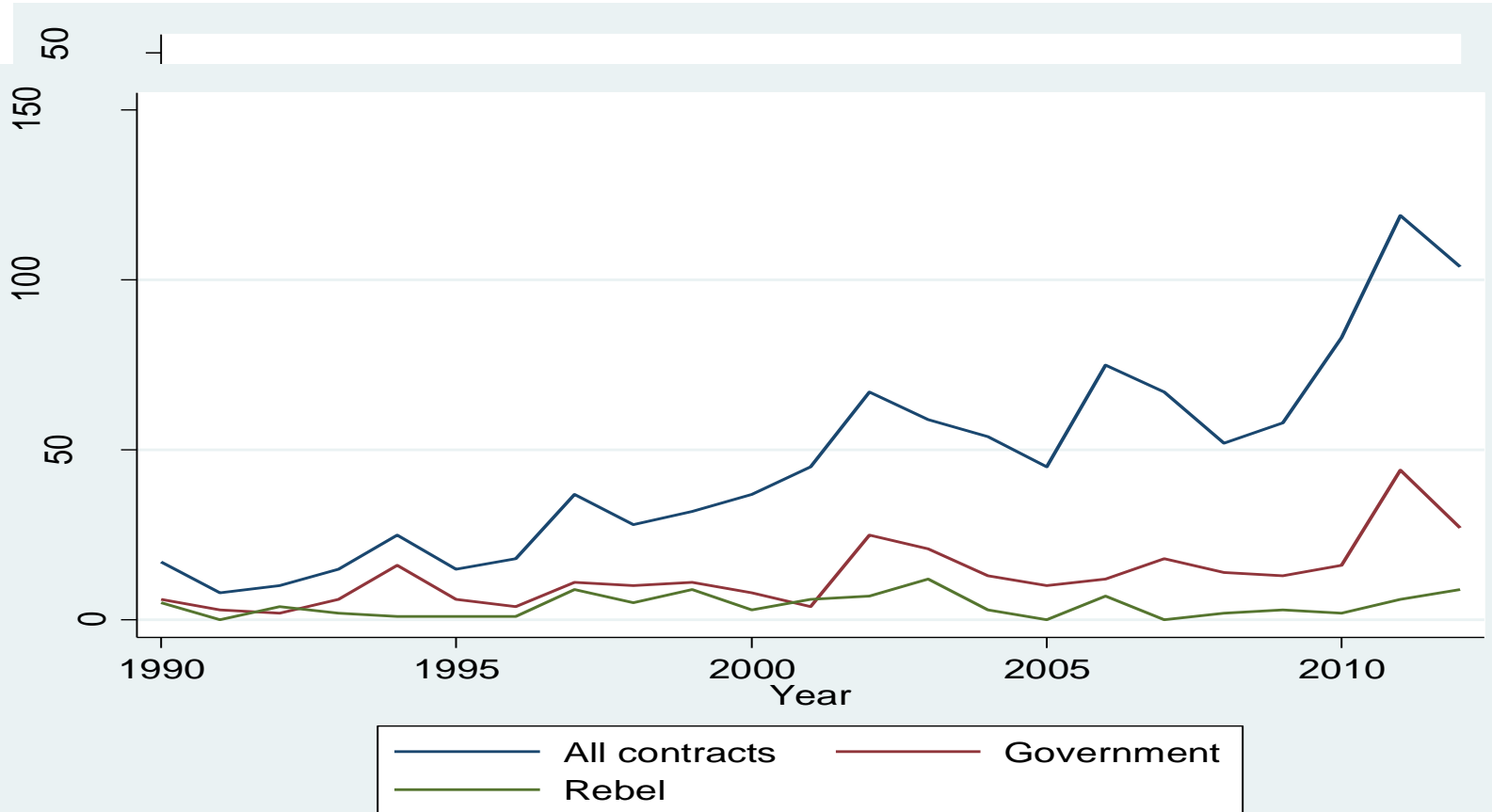
- Brief introduction: The market for force
- Trends on the market from 1990-2012
- Recent developments & future trajectory

The Market for Force



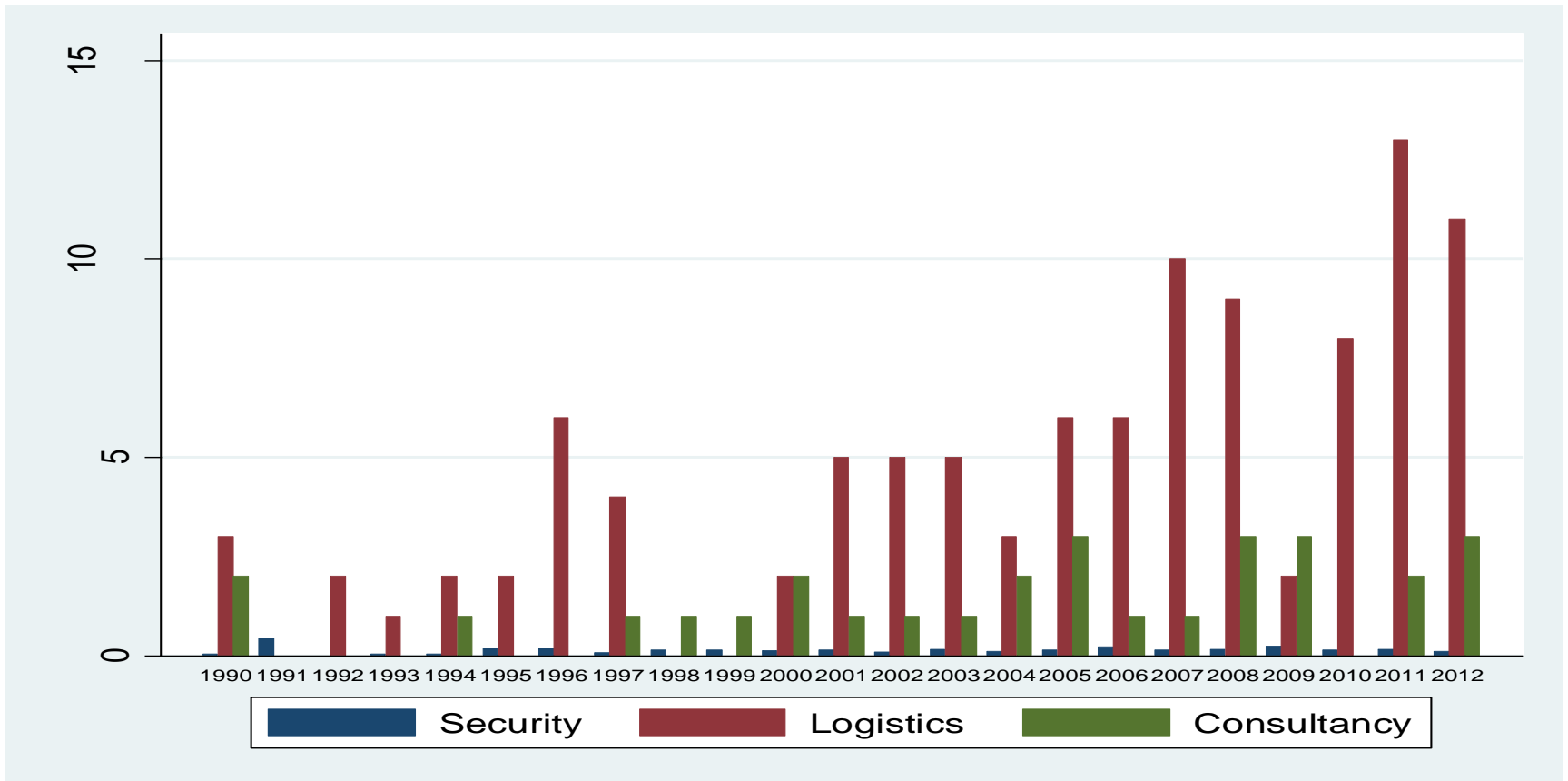
Trends on Market for Force

Latin America, Africa & Asia 1990-2012



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Trajectories on the Market for Force

Defence, logistics, consultancy

Combat services

State

Constant: rejection of combat services

Shift to non-armed services, e.g. surveillance or cyber

Shift: Traditional hardware contractor entering defence service sector

Increasing demand:

Deployment in intrastate conflicts (Nigeria); foreign intervention (UAE in Yemen); interstate rivalry (Russia/ US in Syria)

Non-State

Increasing demand: TNC & local commercial actors substantial growths in demand

Constant: Small rebel contract segment

Development: Merger of radical Islamist ideology and market ideas (Malhama tactical)

substantial growth rate: cyber; most concerning: Interstate rivalry